DIG: Explanation for business result in Quarter 3.2012

## (Parent Company)

Development Investment Construction Joint Stock Corporation (DIC CORP) has explained the adjustment in consolidated financial statements in Quarter 3/2012 and business result (consolidated & parent company) in 9 months of 2012 as follows:

– Adjustment in consolidated financial statements in Quarter 3/2012 and in 9 months of 2012:

By: VND

	In quarter 3/2012	After adjusting
In financial statements		
Profit before tax in 9 months of 2012	47,295,995,115	49,253,506,761
Profit after tax in 9 months of 2012	34,690,425,177	36,647,936,823
Profit before tax of the parent company's shareholders in 9 months of 2012	42,133,359,068	44,090,870,714
In balance statement		
Undistributed profit after tax	186,171,029,145	188,128,540,791

– DIC CORP has explained business result in Quarter 3/ 2012:

+ In financial statements of parent company, profit after tax in Quarter 3/2012 was VND2,592,948,599, decreasing 96.9% compared to the same period of last year.

+ In consolidated financial statements, lost in Quarter 3/2012 was VND5,596,055,082.

- Business result of parent company:

By: VND

	Quarter 3/2012	Quarter 3/2011	Increase/decrease
Net revenue from selling	7,972,356,463	112,930,156,634	(92.90%)
Cost of goods sold	4,355,633,134	63,941,198,544	(93.20%)
Gross profit	3,616,723,329	48,988,958,090	(92.60%)

Financial income	8,344,148,879	18,997,927,265	(56.10%)
Financial expense	540,835,300	4,755,489,619	(88.60%)
Including: + Interest expense	419,950,907	2,354,095,503	(82.20%)
Net profit	2,176,995,685	51,253,217,131	(95.80%)
Profit before tax	2,592,948,599	50,500,448,754	(94.90%)
Profit after tax	2,592,948,599	22,582,774,450	(88.50%)

## - The reason:

+ Profit after tax in Quarter 3/2012 decreased strongly because revenue went down, including revenue from selling fell 92.9%, revenue from financial fell 56.1%.

- Consolidated business result:

## By: VND

	Quarter 3/2012	Quarter 3/2011	Increase/decrease
Net revenue from selling	175,869,919,679	275,663,873,801	(36.20)
Cost of goods sold	138,472,242,088	191,231,103,966	(27.60)
Gross profit	37,397,677,591	84,432,769,835	(55.70)
Financial income	7,702,219,423	19,493,466,820	(60.50)
Financial expense	13,227,165,666	17,082,619,907	(22.60)
Including: + Interest expense	13,642,561,613	13,660,942,052	(7.50)
Net profit	(7,128,691,812)	49,952,225,747	(114.30)
Profit before tax	(5,037,262,611)	112,417,827,133	(104.50)
Profit after tax	(5,596,055,082)	83,979,499,173	(106.70)

- The reason:

+ Consolidated loss in Quarter 3/2012 was VND5,596,055,082 mainly because of loss in subsidiaries